

SMALL BUSINESS EXCHANGE

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YEARS

Vol 33, Edition 9

Weekly Publication 

May 25, 2017



Image credit: <http://www.rodenbolaw.com>

The Minority Business Development Agency: Vital to Making America Great

By 2044, the Nation's prosperity will rely even more on minorities, the fastest growing segment of the population. Entrepreneurship is a sure pathway to wealth creation and a thriving national economy. Today, U.S. minority business enterprises represent 29% of all firms but only 11% have paid employees. If MBEs were to obtain entrepreneurial parity, the U.S. economy would realize 13 million more jobs.

Building Prosperity for American Families

- Create a new generation of minority-owned firms with \$100M in annual revenue to generate more jobs and help grow the U.S. economy through targeted programs and services.
- Increase wealth creation that secures personal and family well-being, reduces dependence on government resources, and contributes to overall economic vitality.

- Cultivate successful minority-owned firms to foster economic activity in local communities and increase utilization of community benefits, such as transportation, infrastructure, housing and quality education.

Expanding Economic Investments

- MBDA secures an annual average of **\$5.4B worth of contracts and financial investment** in minority-owned firms, increasing the number of businesses with revenues that exceed \$1M and create jobs for Americans.
- **MBDA leverages public-private partnerships** whereby the private sector contributes nearly \$5.5M annually in non-federal investments to the national network of MBDA programs.

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We urge Congress to resist Trump's ludicrous proposal

Release of the Fiscal Year 2018 budget by the Trump Administration is another failure to recognize the impact of Black business owners. The President's proposal calls for the elimination of the Minority Business Development Agency (MBDA), a key institution at the Department of Commerce and the only program dedicated to advancing minority business enterprises.

The program, which accounts for less than .001% of federal spending, supports business centers throughout the country and has helped secure \$36 billion in contracts and capital for minority-owned businesses, retaining 125,000 jobs.

Only three weeks ago, Congress saw fit to increase the program's funding to \$34,000,000--legislation signed into law by President Trump. That funding followed USBC President Ron Busby's

testimony submitted to House Appropriators about the importance of continuing funding for the Minority Business Development Agency. Following today's announcement, USBC President Ron Busby released the following statement:

"Yet again, the Trump Administration that campaigned on job creation turns its back on the very programs proven to spur minority business growth. Eliminating the only program dedicated to a diversity of job creators is an affront to the millions of minority entrepreneurs nationwide. We urge Congress to resist this ludicrous proposal and maintain their bipartisan support of the Minority Business Development Agency."

SOURCE: The U.S. Black Chambers, Inc.

Hot Construction Market Shows No Signs of Slowing

By Scott Blair

The California and Hawaii construction engine continues to run in high gear. Like last year, the top five projects to break ground in the region during 2016 all topped \$1 billion.

The annual ranking features the 30 largest projects to break ground in California and Hawaii during the past year. Collectively, these projects add up to more than \$20 billion in revenue for the industry.

The \$2.6-billion Los Angeles Stadium at Hollywood Park tops the list. Construction at the site is on schedule for completion in time for the Los Angeles Rams to play their first game of the 2019 National Football League season. The list also includes two projects located in Hawaii, representing ENR California's widened geographical coverage area this year.

Industry observers see no signs of the building industry slowing down this year. "The building boom we're experiencing is a combination of the current strength of the economy and the private sector," says Robert Jernigan, regional managing principal at Gensler. "There is still a huge demand for vertical housing across California. Significant public infrastructure projects at [major airports] are moving forward and rail developments across the state are attracting adjacent transit-oriented developments."

Looking farther into the future, some pundits predict a leveling off in some markets. The Allen Matkins/UCLA Anderson Forecast California Commercial Real Estate Survey, for instance, completed in December, indicates that the 2019 Los Angeles multifamily and office markets will be "no better, but no worse, three years from today," says John Tipton, a partner with Allen Matkins and one of the study's authors.

Infrastructure spending, on the other hand, should continue to grow for decades since many municipalities have locked in infrastructure spending.

"California has a healthy pipeline of large-scale infrastructure projects such as the future phases of the California High-Speed Rail, the Delta tunnels, the Transbay Tube, Santa Clara Valley Transit Authority's BART Silicon Valley extension and all of LA Metro's Measure M projects," says Jose Baraja, USA West managing director for Ferrovial Agroman. "Voters overwhelmingly approved a half-cent sales tax in many counties across California last November, increasing the financial viability of many critical mobility projects."

Ferrovial Agroman is a joint venture partner of California Rail Builders, which is currently

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PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
795 Folsom Street, 1st Floor, San Francisco, CA 94107

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San Fran CA 941
Permit No. 820

Technology and Inclusion

Rev. Jesse Jackson: A push for diversity in the tech industry

By Jennifer Van Burklee

The tech field is changing the world every day, but there's still one area where the industry is firmly embedded in the past: diversity. Rev. Jesse Jackson says he wants to change that.

In an exclusive interview, Jackson opens up to KING 5's Joyce Taylor about what he hopes to accomplish at Amazon; how the Trump administration impacts the country, including race issues within the U.S. and bringing peace to the Middle East.

Jackson started the interview by speaking about the attack in Manchester during an Ariana Grande concert.

"Our hearts go out to Manchester. That is a big, painful deal," he said.

ON THE TECH INDUSTRY:

Gears shifted back to the tech industry, specifically what the Reverend plans to address at Amazon.

"I really think they should start a commission on generation equality. There is no African American on that board of directors, for example," Jackson said. "There is nothing we cannot do if given the opportunity."

"The fact is: inclusion is growth, and everybody wins. Microsoft made a big deal about having John Thompson succeed Bill Gates. That's a big deal in that direction for Microsoft. Apple has an



African American on their board ... but it's been a slow process."

"The case that we are making today: we want the doors open."

ON PRESIDENT TRUMP:

When it came to President Trump, Jackson said "so far, he isn't doing a very good job. He's bogged down in corruption suggestions of the

Russian relationship, for example." The conversation quickly turned to Trump's budget proposal.

"His budget proposal is just savage. I mean cutting everything from Medicaid from the poorest people to shifting billions of dollars from those who need it to those who really don't need it. It's just not been a good ride."

"Whether you're white, black or brown, hunger hurts. His budget cuts Meals on Wheels; it cuts Medicaid for the poor... the gap is getting greater."

"His proposals seem to not make much sense. America must be the land for all of us. This land is our land, and it belongs to you and me. And his attack on banning Muslim, the great lawsuits... one came out of Seattle. Jesus was a refugee. He was an immigrant. He went to Egypt to be spared of genocide. It's at the heart of our faith. The example of how we treat humanity."

"The wall between us and Mexico, we should be building a pathway to citizenship. We should have a good neighbor policy. Building a wall between us and Mexico is not a good thing. Suppose our Mexican allies became our enemies and they live next door. We cannot defend ourselves."

ON RACE ISSUES:

When asked what he would say to try and change the minds of those who struggle with race issues, Jackson said "There's no basis for hatred and ignorance or fear. We must learn to love each other, to live together as brothers and sisters."

His overall message? Chose love over hate, and hope over fear.

SOURCE: <http://www.king5.com>

Hot Construction Market Shows No Signs of Slowing



The \$2.5-billion Century Plaza Redevelopment in Century City is the second-largest project to break ground in 2016.

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constructing the California High-Speed Rail Construction Package 4 (No. 15 on the Top Starts list). Challenges include complex system integration, hundreds of utility conflicts and a remote rural area that limits the availability of skilled labor, says Antonio Canete, CEO of California Rail Builders.

Labor shortages aren't limited to rural areas, however. "The availability of labor will pose significant and continuing challenges across nearly every trade," says Rich Henry, president of the Northern Pacific division at McCarthy Building Cos. "Competition for management talent remains high, and the current

labor and management pools will likely limit the amount of work any company can successfully do. Recruiting people from outside the Bay Area and throughout California will also be a continuing challenge given the high cost of living."

McCarthy, which landed three projects in the top 10 on this year's ranking, combats these shortages by investing heavily in advanced training and leadership programs and by being selective in the projects it chooses, Henry says.

SOURCE: <http://www.enr.com>

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CALIFORNIA CERTIFICATIONS

CDOT UCP DBE #5988 • CA DGS SBE #1789941 •
SFCMD LBE #CMD011713300 •

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

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The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

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ISSN 0892-5992



Access to Capital



8 Things You Need to Know About Small Business Loans

By Ami Kassir
CEO, MultiFunding.com

Small businesses may be the engine of our economy, but many small business owners view the lending process as complicated and frustrating.

Too often, growing enterprises find themselves shut out when they attempt to obtain small business loans. In theory, it should be difficult to obtain funding--lenders are in the business of making money, not providing charity. Still, there are many ways to improve your odds of getting a loan.

Here are some things to consider.

1. Put yourself in the lender's shoes--why should they lend you money? When applying for a loan, treat it as if you're applying for a job. Instead of a great resume, however, you need a stellar application. That means understanding your financial situation and deciding what you can use for collateral, which might include your house. A business person who does the latter shows they believe in their business. Cash flow and credit quality are other key factors. And dress professionally; if you look like

you don't need the money, you're more likely to get it.

2. Figure out how much money you really need. Businesses too often seek more money than they really need and, the more you seek, the more likely you will be rejected.
3. Learn from your mistakes. If one lender rejects you, figure out why. When you go to the next small business lender, address that deficiency.
4. Those with poor credit in a business-to-business environment that have receivables can use them as collateral. Alternative lenders, such as so-called Internet lenders, will charge higher interest rates, but generally have more relaxed standards.
5. Always consider--in most cases it should be your first consideration--working with Small Business Administration-backed (SBA) lenders. Many businesses incorrectly assume they aren't eligible. SBA loans often feature low interest rates and generous repayment terms. Also note that just because one SBA lender turns you down, not all lenders will do likewise.



6. Know what you're getting into. That means learning the annual percentage rate (APR) of the loan. Know what the fees will be, as well as any prepayment penalties. Be an informed shopper.
7. As mentioned earlier, online lenders may provide funding (and quickly) if other alternatives fail, especially for those with bad credit. Aside from higher interest rates, Inter-

net lenders are known for onerous terms and poor transparency, so be sure you really need the money--and can pay it back--if you go this route.

8. Small banks are likely to be more helpful than bigger banks that prefer working with larger customers.

SOURCE: www.inc.com

California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 • (925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le • Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 80 – FOR CONSTRUCTION ON STATE HIGHWAY IN

CONTRA COSTA COUNTY, IN AND NEAR RICHMOND, EL CERRITO, SAN PABLO, PINOLE AND HERCULES, FROM ALAMEDA/CONTRA COSTA COUNTY LINE TO ROUTE 80/4 SEPARATION, Contract No. 04-4J3404

Federal-Aid Project ACIM-080-1(117)E,

Disadvantaged Business Enterprise Goal Assigned is 14%

OWNER: STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

Bid Date: June 1st, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Clearing and Grubbing/Demolition, Cold Plane Asphalt Concrete Pavement, Concrete Barrier (Anchor Block), Construction Area Signs, Alternative Crash Cushion, Develop Water Supply, Electrical, Geosynthetic Pavement Interlayer, Hazardous Material, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Concrete Structure, Roadside Signs, Delineator, Markers, Striping, Survey/Staking, SWPPP / Water Pollution Control Plan Preparation, Temporary Erosion Control, Vegetation Control, Trucking, Street Sweeping, Class 2 Aggregate Base Material, Class 2 Permeable Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

GOLDEN GATE CONSTRUCTORS

11555 Dublin Boulevard • Dublin, CA 94568-2909 • Phone: (925) 829-9220
Estimator: ALAN MCKEAN • Website: www.desilvagates.com
An Equal Opportunity Employer

Golden Gate Constructors (GGC)

is preparing a bid as a Prime Contractor for the project listed below:
SOUTH MCDONNELL ROAD REALIGNMENT PROJECT – TBP NEW ROADWAY,
Contract No. 10515.71 TBP 0009,
Local Business Enterprise Goal
Assigned is 30%

OWNER: CITY AND COUNTY OF SAN FRANCISCO c/o WEBCOR BUILDERS
San Francisco International Airport,
676 North McDonnell Road, San Francisco, CA 94128
BID DATE: June 2, 2017 @ 2:00 P.M.

We hereby encourage responsible participation of Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

EROSION CONTROL, SWPPP / WATER POLLUTION CONTROL PLAN, TRAFFIC CONTROL PLAN, FENCE, ELECTRICAL, STRIPING / SIGNAGE, MINOR CONCRETE, DEMOLITION / CLEARING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is f7pa55wd) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GGC is willing to breakout portions of work to increase the expectation of meeting the LBE requirement.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an equal opportunity employer.

California Sub-Bid Request Ads



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Greg Souder
An Equal Opportunity Employer

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**Pave narrow areas from
edge of shoulders to Soundwalls –
Hwy 85 San Jose
Caltrans #04-4G9904
BID DATE: June 7, 2017 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Dust Control Plan, Clearing & Grubbing, Roadway Excavation (Naturally Occurring Asbestos), Irrigation, Prime Coat, AC Dike, Tack Coat, Minor Concrete, Rock Slope Protection, Misc. Iron & Steel, Inlet Protection, Temporary Hydraulic Mulch, Temporary High-Visibility Fence, Storm Culvert, Pavement Marker and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call O.C.J. for assistance with bonding, insurance, necessary equipment, material and/or supplies. O.C.J. is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

REQUEST FOR CERTIFIED DBE
SUBCONTRACTORS, SUPPLIERS & TRUCKERS
FOR:

**BART Earthquake Safety Program
Fruitvale & Coliseum Station
Oakland, CA
Contract No. 15PJ-130B
Bid Date: June 6, 2017 @ 2:00 PM**

Work types requested, but are not limited to, the following:

TEMP TRAFFIC CONTROL, PROJECT SIGNS, DEMO, ASBESTOS ABATEMENT, REBAR, CIP CONCRETE, DRILL & BOND DOWELS, ARCHITECTURAL WORK, PLUMBING, ELECTRICAL, FIRE SUPPRESSION STANDPIPE, AC PAVING, CONCRETE PAVING, CL FENCE, BUILDING WORK FOR BREAK-ROOMS, PLANTING & IRRIGATION, JANITORIAL SERVICES, PRESTRESSING, HOLD DOWN ASSEMBLIES, EXCAVATION AND BACKFILL, SHORING, COMMUNICATIONS WORK, MATERIALS TESTING, COLUMN CASINGS, TILE WORK, HVAC WORK, ALUMINUM PANEL WORK, CONSTRUCTION MATERIALS, SECURITY SERVICES, & TRUCKING.

Plans and Specifications are available for review at our office, or can be downloaded online at the following website: <https://suppliers.bart.gov>

Call for assistance in obtaining bonds, line of credit, insurance and scheduling accommodations.

Gordon N. Ball, Inc.

Attn: Serina Sirna
333 Camille Ave., Alamo, CA 94507
Phone: (925) 838-5675 • Fax: (925) 838-0814
estimating@ballconco.com

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1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Greg Souder
An Equal Opportunity Employer

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**Cold plane and overlay pavement, install
Guardrail and curb ramps - Hwy 80
Richmond/El Cerrito/San Pablo/Pinole/
Hercules
Caltrans #04-4J3404
BID DATE: June 1st, 2017 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Dust Palliative, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Filter Fabric, Preparing Inertial Profiler, Channelizers, Temporary Erosion Control Measures, Bonded Wearing Course, Prime Coat, Asphaltic Emulsion, Geosynthetic Pavement Interlayer, Data Core, AC Dike, Tack Coat, Cold Plane AC, Adjust Utilities, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Surveys, Delineator, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Transition Railing, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call O.C.J. for assistance with bonding, insurance, necessary equipment, material and/or supplies. O.C.J. is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

CAHILL CONTRACTORS, LLC
Colby Smith at estimating@cahill-sf.com
(415) 677-0611

**CAHILL CONTRACTORS, LLC
requests bids from Certified SBE
Subcontractors and Suppliers for the
following TRADES:**

Site Clearing & Demolition / Windows, Storefronts, Glazing & Skylights / Shoring & Underpinning / Piles, Drilled Piers, Ground Improvements / Personnel Hoist / Crane Service

**1296 SHOTWELL ST.
SENIOR AFFORDABLE HOUSING
(SELECT TRADES)
1296 Shotwell St.,
San Francisco, CA 94110**

This is a CMD project with construction workforce and prevailing wage requirements.

**BID DATE: 6/16/17 @ 2PM
Voluntary Pre-Bid Meeting:
6/1/17 @ 10AM, Cahill's Office
425 California St., Suite 2200
San Francisco, CA 94104**

BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard
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REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS
FOR:
**Navy Drive Widening
Port Contract No. 08-04-6
Federal Aid Project No. 07-01-07274
Port of Stockton
BID DATE: June 7, 2017 @ 3:00 PM**

We are soliciting quotes for (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, SWPPP, Rain Event Action Plan, Adjust Utilities to Grade, Cold Plane AC, Clearing & Grubbing, Imported Borrow, Erosion Control, Lime Stabilized Soil, AC Dike, Geosynthetic Pavement Interlayer, Roadside Signs, Concrete Pipe, Sewer Pipe, Curb Inlet Catch Basin, Manhole, Canal Liner, Sewer Bypass System, Rock Slope Protection, Minor Concrete, Fencing, Object Marker, Midwest Guardrail System, Alternative Flared Terminal System, Concrete Barrier, Striping & Marking, Signal and Lighting, Guard Post, Modify Existing Highway Grade Crossing Case, Highway Grade Crossing Warning System, Tie Removal, Bumping Pose, Underground Utilities and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call O.C.J. for assistance with bonding, insurance, necessary equipment, material and/or supplies. O.C.J. is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

**Project Name: Pier 70, Building 101 DIV 2-33
Location: San Francisco, California
Bid Date: June 15, 2017 @ 10:00am
Pre-Bid Conference: TBD**

Nibbi Brothers has been selected as the General Contractor for the Pier 70, Building 101 project in San Francisco, CA. We are requesting bids from qualified subcontractors and suppliers including those certified with the San Francisco Contract Monitoring Department (CMD) as a local enterprise (LBE) for Division 2-33. Renovation and tenant improvements for existing Historical Building 101 at Pier 70 in San Francisco. Existing building is a 5 story structure, approximately 60,000 sf, previously utilized as office space. Renovations include; selective demolition of existing building elements, various structural upgrades, construction of new occupied green roof terrace, renovation of historical finishes both interior and exterior, complete tenant improvements of entire building, new building addition (Café), new conveying, mechanical and electrical systems throughout. Bids are due Thursday, June 15, 2017 @ 10:00am. To obtain bid documents please contact Kristin Medwick, Senior Precon & Estimating Coordinator via email, kristinm@nibbi.com. For specific questions regarding this project, please email Igor Bershteyn, igorb@nibbi.com.

**IN ORDER TO OBTAIN
BID DOCUMENTS AND SUBMIT A BID,
PLEASE CONTACT KRISTIN MEDWICK
VIA EMAIL, KRISTINM@NIBBI.COM**



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified Subcontractor and/or Supplier seeking to participate in the City of Yuba City Public Works Department 5th Street Bridge Replacement Project in Yuba City, CA.

www.californiaucp.org

Subcontractors and Suppliers
for the following project:

**5th Street Bridge Replacement Project
Contract No. 17-01
Federal-Aid Project No. BRLS-5163(027)
Owner: City of Yuba City
Bid Date: June 22, 2017 @ 2:00 P.M.**

Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not limited to:

Asphalt Milling & Paving, Aggregates, Biologist, Bridge Trestle, Bridge PTFE Bearings, Clear & Grub, CIDH, Cast in Place Concrete, Crash Cushion, Minor Concrete, Concrete Pumping, Concrete Ready-mix, Concrete Reinforcement Supply & Install, Concrete Forms, Concrete Washouts, Demolition, Dewatering, Drill & Bond Dowels, Detectable Warning Systems, Earthwork, Erosion Control, Fencing, Filter Fabric, Hydroseeding, Joint Sealant, K-Rail, Lighting Bridge and Street, Landscaping, Metals, MBGR, Pavement Markings, Piling, Piping, Polymer Fiber, Precast Concrete, Quality Control, Retaining & Sound Walls, Rock Slope Protection, Shoring, Signage, Street Sweeping, SWPPP, Support of Excavation, Survey, Slurry Seal, Temp Pedestrian Staircase, Traffic Control, Temp & Permanent Traffic Signals, Tree Removal, Thermal & Moisture Protection, Trucking & Hauling, Vibration Monitoring and Water Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Quotes are due NO
LATER THAN June 21, 2017 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

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CA Lic. 433176
DIR # 100001147**

Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprise (DBE) subcontractors, suppliers, and truckers for the following project:

**SOUTH SAN FRANCISCO STATION IMPROVEMENTS
CALTRAIN CONTRACT #17-J-C-063
Bids: 05/30/2017 @ 2 PM
SUBCONTRACTING GOAL - DBE- 14%**

Demo; Site Clearing; Earthwork; Disposal of Excess Soil & Railroad Ballast; Station Platforms, Sidewalks, Curbs & Gutters; Asphalt Paving; Wheelstops; Station Fence & Railing; Chain Link Fence; Traffic Control; Welded Wire Mesh Fence; Retaining Wall System; Planting/Irrigation; CIP Concrete, Shotcrete; Rebar; CIDH Piles; OCS Pole Foundations & Guy Anchors; Glass Unit Masonry; Metal Fab; Handrails & Railings; Anti-Graffiti Window Film; Paints/Coatings; Graffiti-Resistant Coating; Station Furnishings; Station Shelters; Wheelchair Lift & Shed; Signs; Plumbing; Mechanical; Fire-Suppression Piping; Electrical; Site Lighting; CCTV System; PA System; Trackwork; Timber Cross-ties & Switch Ties; Conc Cross-ties & Rail Fastener Assemblies; Rail; Track Removal & Salvage; Conc Grade Crossings; Thermite Rail Welding

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call. We are an Equal Opportunity Employer

California Sub-Bid Request Ads



BROSAMER & WALL, INC.

An Equal Opportunity Employer
is requesting quotations from all qualified
DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:

**BART EARTHQUAKE SAFETY PROGRAM AERIAL STRUCTURES
FRUITVALE STATION AND COLISEUM STATION**

Contract No. 15PJ-130B

Bid Closing Date: JUNE 6, 2017 @ 2:00 PM

DBE GOAL: 12%

CONTACT:

**Robert Rosas
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300
Walnut Creek, California 94596
PH: 925-932-7900 FAX: 925-279-2269**

PROJECT SCOPE:

The work in this Contract includes but is not limited to providing structural retrofit of pier foundations, columns and pier caps; demolition of selected existing facilities; shoring for excavation support; excavation; steel and concrete structure retrofit at girders, and stairs; drilling and bonding dowels in concrete; electrical work at piers and the main concourse, defined as the covered area between station entrances; architectural work at stairs and curtain walls, retrofit of escalator trusses, restoration of paving, striping, sidewalks, signage, traffic control, utilities. Optional Work: Breakrooms improvements at Coliseum station and/or Fruitvale station may be included at the discretion of the District as described in the Contract Documents. Duration of Project is 1200 Calendar Days.

Note: This project includes a Buy America Clause and Owner Controlled Insurance Program (OCIP)

Subcontractors and Suppliers being solicited include but not limited to:

Construction Staking, Traffic Control System, Project Signs, Construction Area Signs, Construction Site Mgmt., Prepare SWPPP, Rain Event Action Plan, Storm Water Annual Report, Temporary SWPPP Devices, Street Sweeping, Temporary Concrete Washout, Temporary Fence (Type ESA), Abatement (Asbestos/Lead) & Demolition, Select Structure Concrete Removal, Pre-Stressing/Post Tensioning, Concrete Reinforcing, Concrete Reinforcing (Foundation), Cast-in-Place Concrete, Cast-in-Place Concrete (Foundation), Drill and Bond Dowels, Drill and Bond Dowels (Chemical Adhesive), Fiber Reinforced Polymer Column Casing, Structural Steel Framing, Architectural Work (Aluminum Walls, Glazing and Storefronts), Fire Suppression, Plumbing & HVAC, Electrical and Communication, Earthwork, Shoring and Underpinning for Safeguarding Structures, Asphalt Paving, Concrete Paving, Minor Concrete (Concrete Curbs, Gutters, and Walks), Signage and Pavement Markings, Chain Link Fences and Gates, Utilities, Building General Contractors for Breakroom(s) Optional Improvements, Temporary Fence, Trucking, Portable Toilets, Concrete Supply and Placement.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at the Districts Offices for plan room locations please call BART at 510-851-3174. B&W will also make plans electronically please email rrosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

DBE & SBE Subcontractor/Supplier Bids Requested For:

**San Francisco Bay Area Rapid Transit District
Construction of Hayward Maintenance Complex Project Turntable Relocation
Contract No. 01RQ-190**

Revised Bid Date: June 13, 2017 at 2:00PM

Fax all quotes to 510-777-5099

Requesting certified DBE & SBE Subcontractor and Supplier Quotes on: Misc. Suppliers, Safety Suppliers, Asphalt Suppliers, Concrete & Cement Suppliers, Rebar Suppliers, Lumber Suppliers, Pipe Suppliers, Electrical & Signals Suppliers, Tools Suppliers, Structure Excavation, Structure Backfill, AC Paving, Aggregate Base, Aggregate Subbase, Asphalt Concrete, Paving Asphalt, Place Asphalt Concrete Dike & Misc., Concrete Structure, Minor Concrete Structure, Reinforcing Steel, Railroad Work, Reinforced Concrete Pipe, Subsurface Drain, Filter Fabric, Permeable Material, Plastic Pipe, Misc. Iron & Steel Frame, Cover & Grate, Signal & Lighting, Truck Rental, Truckers, Fuel Systems, Cutting, Construction Equipment Rental, Demolition, Fencing, Waterline Relocation

Contract Documents may be obtained from the District Secretary's Office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, CA 94612 or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project
may contact Jerry Blazek by email at jblazek@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with **bonding, insurance or lines of credit** contact Scott Fairgrieve at (510) 777-5000.

Long Island (Babylon), NY Sub-Bid Request Ad

**Shea McNally JV
BIDDING OPPORTUNITY**

MBE/WBE/DBE Certified with the following certifying authority:

A DBE is a Disadvantaged, Minority, or Woman Business Enterprise that has been certified by an entity from which EPA accepts certifications as described in 40 CFR 33.204-33.205 or certified by EPA. EPA accepts certifications from entities that meet or exceed EPA certification standards as described in 40 CFR 33.202.

Inviting qualified contractors, specifically **MBE/WBE/DBE firms certified/eligible as listed above**, to contact Shea McNally JV (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project.

The Work under this contract is located in Long Island (Babylon), New York. The Work consists of:

**Southwest Outfall Replacement, Capital Project No. 8108
Owner: County of Suffolk – Dept. of Public Works-Yaphank, NY
Capital Project No. 8108
BID DATE: June 29, 2017 at 11:00 AM**

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, underground blasting, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, slurry wall, cased auger shaft construction, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, sluice & weir gates, electrical services, pest control, IT services, security, waste disposal, cleaning services, and security services.

Any business seeking to participate as a **MBE/WBE/DBE** in the Contract that is not currently certified DBE by the EPA and the requirements set forth above should review **40 CFR 33.204-33.205** or certified by EPA shown above to obtain current certification.

Shea McNally JV set up an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Steve Fiore at (909) 595-4397, Steven.Fiore@jfshea.com, to receive instructions on accessing the FTP Site.

**Shea McNally JV
An EEO Employer
(J.F. Shea Construction, Inc. – McNally Tunneling Corporation)
667 Brea Canyon Road, Suite 22 • Walnut, CA 91789
909-594-0990 • 909-869-0827 (fax)
Attn: Dennis Poulton, Chief Engineer**

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Sub-Bid Request Ads

Mission Bay Development Group, LLC is actively seeking General Contractors for the upcoming Mission Bay Blocks 29-32 and Blocks 33-34 Public Improvements Scope 2 (Joint Trench) project.

The project is subject to the Office of Community Investment and Infrastructure (OCII's) 50% SBE/LBE participation goal for construction subcontracting, suppliers and truckers with first consideration given in the following order: 1) SBEs located in the project area. 2) San Francisco-based SBEs/LBEs. 3) Non-San Francisco-based SBEs which should be used to satisfy the 50% SBE participation goal only if San Francisco-based SBEs are not available, qualified, or if their bids or fees are significantly higher.

To help satisfy the 50% SBE goal, Local Business Enterprises (LBEs) certified by the City and County of San Francisco will be recognized and count towards the overall SBE goal on this project.

To search for certified LBEs/SBEs, please use: http://mission.sfgov.org/hrc_certification

The project manual and bid documents will be made available to each interested General Contractor. Please contact Cathy Serrano of Townsend Management, Inc., at (415) 355-6644 to pick up a set at the Mission Bay Office, 410 China Basin Street, San Francisco, CA 94158.

Proposed scope of work for this project includes but is not limited to demolition, joint trench, street lighting, traffic signalization, natural gas, and restoration work.

A pre-bid conference will be held at the Construction Manager's Trailer at 410 China Basin Street, San Francisco, CA on Wednesday, May 31, 2017 at 10:00 AM. MBE, WBE, LBE, and SBE subcontractors are strongly encouraged to attend.

ADVERTISE YOUR AD HERE

Advertise your Sub-Bid Requests in the Small Business Exchange

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Jim Yackley
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CITY OF PALO ALTO – PUBLIC WORKS DEPARTMENT, AIRPORT DIVISION APRON RECONSTRUCTION PHASE 1 (BID SET A)
IFB NUMBER 167808, AT PALO ALTO AIRPORT, PALO ALTO, CA.
Disadvantaged Business Enterprise Goal Assigned is 11.2%
OWNER:
CITY OF PALO ALTO
250 Hamilton Avenue, Palo Alto, CA 94301
Bid Date: JUNE 7th, 2017 @ 3:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Adjust Iron, Cement Treated Base, Clearing and Grubbing/Demolition, Cold Plane, Electrical, Emulsion Supplier, Joint Seal, Minor Concrete, Minor Concrete Structure, Prime Oil Supplier, Reinforced Concrete Pipe, Jacked Reinforced Concrete Pipe, Corrugated Metal Pipe, Roadway Excavation, Stripping, Survey/Staking, Underground, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A).

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site available through the City of Palo Alto's Purchasing and Contract Administration bid Portal: http://www.cityofpaloalto.org/gov/depts/asd/planet_bids_how_to.asp.

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/Public-Works.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SB-TRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: John Gasiorowski • An Equal Opportunity Employer

Sub Bids Requested From Qualified Alameda County S/LBE, MBE, WBE Subcontractors & Suppliers for
Alameda County General Services Agency - Santa Rita Jail Pedestrian Ramp Replacement Project# 14030 • Location: Dublin, CA
Bid Date: June 9, 2017 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: Survey, Fencing, Sawcut/Demolition, Trucking, Piping Specialties, Aggregate, Reinforcing Steel, Concrete, Railings/Bollards, and Painting/Coatings.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

Public Legal Notices

DEPARTMENT OF MOTOR VEHICLES (DMV)

Statewide DMV Field Office
Elevator Inspection and Preventative
Maintenance Services.
Project No. 17-103

Provide the Department of Motor Vehicles (DMV) all labor, tools, materials, permits, equipment and travel necessary to perform inspections, test, preventive maintenance and nonscheduled repair for five (5) hydraulic elevators, and two (2) dumbwaiters located at DMV Field Offices statewide.

The bidder shall possess a valid C11 contractor license issued by the California Department of Consumer Affairs, Contractors State License Board (CSLB). In addition, the bidder shall possess a valid C16 contractor license issued by the CSLB to perform fire protection systems services, or subcontract out the fire protection systems services to a subcontractor that possesses a valid C16 contractor license issued by the CSLB. All subcontractors that the bidder intends to utilize to perform work under the contract shall possess all applicable contractor licenses and certifications for the work they perform under the contract. All bidder and subcontractor contractor licenses and certifications shall be in good standing from the time of the bid opening through the term of the contract.

Successful bidder shall furnish all applicable bonds (e.g., Bidder's Bond) and must pay prevailing wages. Awarded Contractor shall be required to provide Payment Bond. (Estimate: \$159,000.00)

Bid Opening: June 14, 2017 at 3:00 p.m.

This Invitation for Bid is advertised in the California State Contracts Register through Cal eProcure at: <http://www.dgs.ca.gov>

5/25, 6/1/17

CNS-3013536#

SMALL BUSINESS EXCHANGE

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UCLA BIDDING OPPORTUNITIES

Please refer to the below-listed website for public notices of prequalification and bidding opportunities over \$200,000 at UCLA:

<http://www.capitalprograms.ucla.edu/>

If you would like to register to receive free email notifications of bidding opportunities over \$200,000 at UCLA, please refer to the website below:

<http://www.capitalprograms.ucla.edu/Subscription/Subscribe>

To be added to our Rotating Bidder's list for bidding opportunities under \$200,000, please refer to the website below:

<http://www.capitalprograms.ucla.edu/Contracts/Overview>



(An Equal Opportunity Employer)

is issuing a Request for Proposal (RFP) for the SFMTA Central Warehouse and Overhead Lines Facility (Burke Warehouse) project for the following trades: Micropiles, Storage Racks, and Fire Protection

• RFP Due Date - July 10, 2017 at 2 pm

A **mandatory** Pre-Bid Meeting will be held at the project site located at 1570 Burke Avenue, San Francisco CA, 94124, on **June 5, 2017 at 2:00 pm**

RFP Documents Can be Downloaded at: <https://clarkconstruction.box.com/v/SFMTAWarehouseRFP>

Clark Construction Group-California, LP

Contractor License #839892

180 Howard Street, Suite 1200, San Francisco, CA 94105

Phone: 415-767-7016 • Fax: 415-767-7099

Contact: Plamen Ivanov • plamen.ivanov@clarkconstruction.com

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The Advantages of Diversity for the Construction Industry



By Ron Dolive, Account Manager

Diversify more and prosper! The construction industry is experiencing changes in the workforce because more people are leaving the construction workforce than entering. This puts pressure on companies and contractors to find ways to attract construction skilled talent and make their organizations more competitive and productive. Research and reports show that embracing diversity in construction helps firms experience higher performance and increased profitability. Below, we examine some of the advantages that your company gets to enjoy by adopting diverse initiatives.

More Talent

How long do you have to look for the right construction skills when you offer a construction job? Do you always turn to the same pool of candidates hoping that luck

will be on your side? Coming out of a painful recession has found the construction industry in great need of talented tradespeople. The rough times forced many professionals to leave the field and never come back while the generation of Baby Boomers is steadily retiring. A great way to get a competitive edge in the industry is by turning to a diverse pool of talent. Women, Millennials and minorities are invaluable construction resources for skills.

More Creativity

It is said that the definition of insanity is doing the same thing over and over and expecting different results. The same applies when you use the same resources for every project. You receive similar points of view, thoughts and suggestions for problems that need unique solutions. A great benefit of embracing diversity in construction is the ability to collect different perspectives and outlooks that increase creativity and improve problem solving. Hiring tradespeople with both strong construction skills and diverse backgrounds gives your firm a different mindset and multifaceted approach for your projects' needs.

More Productivity

Electrician Jobs Every construction job needs a tradesperson with specific construction skills. Similarly, every project needs tradespeople with qualifications who work for the same

objective; delivering the best results. Embracing diversity in construction brings together professionals with unique abilities who can work as a team and take advantage of each other's strengths for the success of the project. In addition, a diverse workforce gives upper management the ability to identify and adopt practices, solutions and processes that boost productivity and facilitate operations.

More Market

Every construction firm's priority is to grow its market share and increase its profits. One of the challenges they have to overcome is reaching out to customers with a various set of needs and expectations. To do so, they need to find ways to relate to such diverse requirements. The more firms embrace diversity, the more diverse candidates and companies will embrace them. Gain the competitive edge working diverse construction talent and diverse construction clients in order to grow your market share.

More Popularity

You know, that simply offering a construction job is not enough to get the tradespeople you need. Attracting and retaining talent is becoming more and more difficult. A good compensation package is a great perk, but is not enough. The new generation of professionals entering the construction industry is also looking for firms that stand out from the competition in different ways. When your firm builds a reputation of an

organization that adopts and implements diverse initiatives in the industry, it gains popularity and differentiates itself from competition, thus attracting more candidates.

Key Takeaways to The Advantages of Diversity for the Construction Industry:

1. When you embrace diversity you are able to address labor shortage
2. Tradespeople with diverse backgrounds bring more creativity to your firm
3. A diverse team of tradespeople increases productivity
4. Employing a diverse workforce allows you to grow your market share
5. Adopting and implementing diverse initiatives gives your firm a positive reputation

About TradeSource

Founded in 1994, TradeSource is a construction labor solutions firm focused on delivering labor solutions to contractors throughout the United States. By supplying skilled tradespeople – where and when they're needed – we help contractors grow their companies, without the associated costs and hassles of full-time hires. Likewise, we match qualified employees with rewarding and well-paying job opportunities in the construction industry.

SOURCE: <http://www.tradesource.com>

The Minority Business Development Agency: Vital to Making America Great

Continued from page 1

- Minority-owned businesses expand and diversify the tax base creating sustainable communities with a steady rate of economic growth.

Strengthening America's Competitiveness

- **Position minority-owned firms to perform** in high growth industries, emerging markets, and corporate supply chains.
- **Reduce the trade deficit** by leveraging the unique assets of minority-owned firms in global markets.
- **Commission research reports and business analytics** that demonstrates the minority business community as a vibrant and growing business sector.

Unique Challenges Faced by Minority Firms

Overall, minority-owned firms are smaller in size and scale than their non-minority counterparts. The gap in combined gross receipts is 10:1, with only 2% of minority firms generating gross receipts of more than \$1M and only 11% of minority-owned firms with paid employees.

Capital

- Minority firms are more likely to be denied loans at a rate nearly 3x's higher than non-minority firms

- Minority firms are likely to pay higher interest rates; on average 7.8% while non-minority firms pay on average 6.4%

- Minority firms are less likely to receive loans; and when approved, receive lower loan amounts.

Contracts

- Minority firms secure a lower number and dollar amount of contracts in proportion to the number of available minority firms in the relevant market.
- Pervasive barriers cited in contracting disparities studies include:
 - access to capital;
 - large contract sizes;
 - network access; and
 - marketplace inequities.

MBDA – The Solution Provider

The only Federal Government agency solely dedicated to the growth and global competitiveness of minority business enterprise.

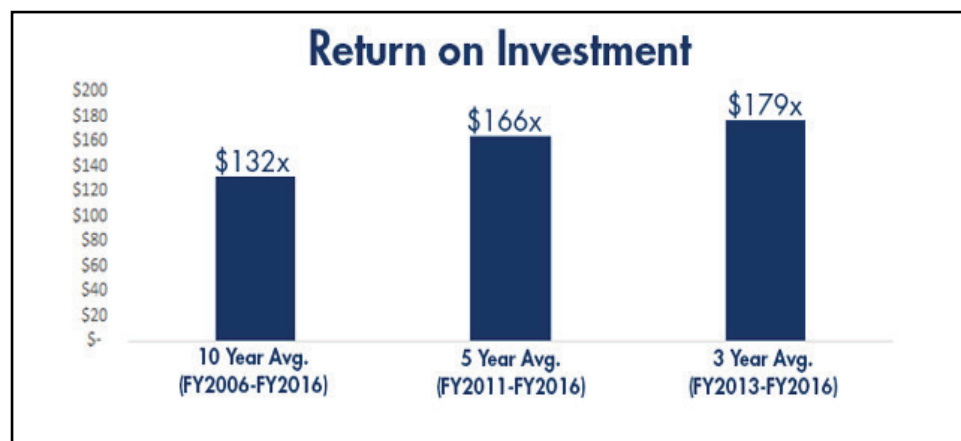
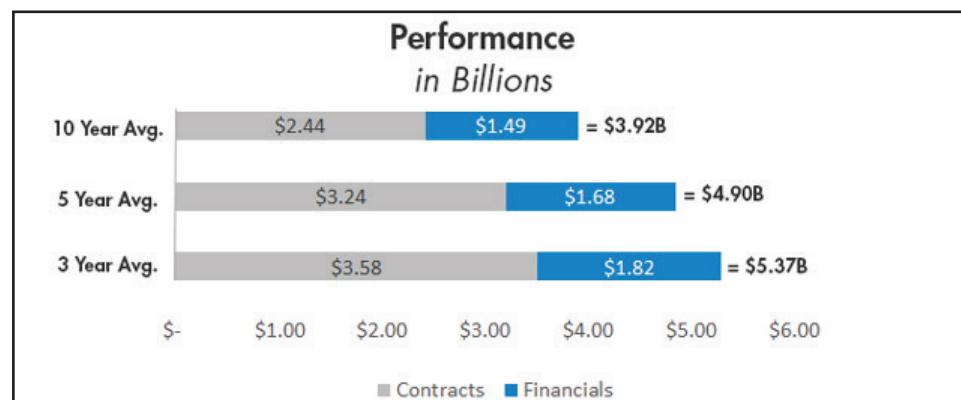
MBDA:

- Provides access to market-based financing solutions.
- Facilitates teaming arrangements and mergers and acquisitions.
- Partners with private-sector Fortune 500 firms to provide access to global supply chains.

- Transitions minority 8(a) [SBA program] graduate firms to the private sector.

- Develops policy recommendations that address minority business inequities

SOURCE: www.mbda.gov



Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0376084-00

Fictitious Business Name(s):
Chic Incorporation
 Address
444 Sixth Street, San Francisco, CA 94103
 Full Name of Registrant #1
Chic Incorporation (CA)
 Address of Registrant #1
444 Sixth Street, San Francisco, CA 94103-4717

This business is conducted by **A CORPORATION**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Catherine A. Chow, President**

This statement was filed with the County Clerk of San Francisco County on **5/23/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Fallon Lim
 Deputy County Clerk
 5/23/17

5/25/17 + 6/1/17 + 6/8/17 + 6/15/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375855-00

Fictitious Business Name(s):
Plinth Architecture, Urban Design, Interiors
 Address
58 West Portal Avenue #328, San Francisco, CA 94127
 Full Name of Registrant #1
Sharon Cox
 Address of Registrant #1
58 West Portal Avenue #328, San Francisco, CA 94127

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/10/2017**

Signed: **Sharon Cox**

This statement was filed with the County Clerk of San Francisco County on **5/4/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Fallon Lim
 Deputy County Clerk
 5/4/2017

5/18/17 + 5/25/17 + 6/1/17 + 6/8/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375809-00

Fictitious Business Name(s):
Saigon Barbeque
 Address
331 Thornton Avenue, San Francisco, CA 94124
 Full Name of Registrant #1
Tina Luong
 Address of Registrant #1
331 Thornton Avenue, San Francisco, CA 94124
 Full Name of Registrant #2
Hoang Nguyen
 Address of Registrant #2
331 Thornton Avenue, San Francisco, CA 94124

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Tina Luong**

This statement was filed with the County Clerk of San Francisco County on **5/2/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Fallon Lim
 Deputy County Clerk
 5/2/2017

5/11/17 + 5/18/17 + 5/25/17 + 6/1/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375897-00

Fictitious Business Name(s):
San Francisco Battery
 Address
379 Vernon Street, San Francisco, CA 94132
 Full Name of Registrant #1
Jason Everett Travis
 Address of Registrant #1
379 Vernon Street, San Francisco, CA 94132

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/8/2017**

Signed: **Jason Travis**

This statement was filed with the County Clerk of San Francisco County on **5/8/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
 Deputy County Clerk
 5/8/2017

5/18/17 + 5/25/17 + 6/1/17 + 6/8/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375825-00

Fictitious Business Name(s):
Temperance Tattoo
 Address
236 Leavenworth Street, San Francisco, CA 94102
 Full Name of Registrant #1
Kirstie Foster
 Address of Registrant #1
365 Talbot Avenue Apt. D04, Pacifica, CA 94044

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **Kirstie Foster**

This statement was filed with the County Clerk of San Francisco County on **5/3/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Morgan Jaldon
 Deputy County Clerk
 5/3/2017

5/4/17 + 5/11/17 + 5/18/17 + 5/25/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0376094-00

Fictitious Business Name(s):
1.) Elite Prep
2.) Elite of San Francisco
 Address
1410 Irving Street, San Francisco, CA 94122
 Full Name of Registrant #1
San Francisco Testing Academy, Inc. (CA)
 Address of Registrant #1
1410 Irving Street, San Francisco, CA 94122

This business is conducted by **A CORPORATION**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/24/2017**

Signed: **Randolf Arguelles, VP**

This statement was filed with the County Clerk of San Francisco County on **5/24/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Margan Jaldon
 Deputy County Clerk
 5/24/17

5/25/17 + 6/1/17 + 6/8/17 + 6/15/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0376118-00

Fictitious Business Name(s):
Presidio Therapy Services
 Address
1 Letterman Drive, Ste C-3500, San Francisco, CA 94129
 Full Name of Registrant #1
Presidio Therapy Services, LLC (DE)
 Address of Registrant #1
1 Letterman Drive, Ste C-3500, San Francisco, CA 94129

This business is conducted by **A LIMITED LIABILITY COMPANY**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/19/2017**

Signed: **Andrew Salamon, CEO**

This statement was filed with the County Clerk of San Francisco County on **5/25/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sonya Yi
 Deputy County Clerk
 5/25/17

5/25/17 + 6/1/17 + 6/8/17 + 6/15/17

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Liberty Market
 Located at **5851 Geary Blvd, San Francisco, CA 94121**

This fictitious business name was filed in the County of San Francisco on **7/30/14** under file **0359727**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Liberty Market Inc.
27904 Farm Hill Dr., Hayward, CA 94542

This business was conducted by a **A CORPORATION**
 Signed: **Mohinder Singh, President**

This statement was filed with the County Clerk of San Francisco County on

Filed: Giselle Romo
 Deputy County Clerk
 4/27/2017

5/4/17 + 5/11/17 + 5/18/17 + 5/25/17

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Urban Botanica
 Located at **345 California Street, Retail #120, San Francisco, CA 94104**

This fictitious business name was filed in the County of San Francisco on **7/15/16** under file **0371792**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Botanical Artisans, Inc. (CA)
550 Stetson Street, Moss Beach, CA 94038

This business was conducted by a **A CORPORATION**
 Signed: **Lisa Berlin-Solberg, President**

This statement was filed with the County Clerk of San Francisco County on

Filed: Susanna Chin
 Deputy County Clerk
 4/18/2017

5/11/17 + 5/18/17 + 5/25/17 + 6/1/17

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
 CHANGE OF NAME
 CASE NO. CNC 17-552976

PETITIONER OR ATTORNEY
David De La Cruz Soriano
2378 Fulton Street, San Francisco, CA 94118

TO ALL INTERESTED PERSONS:
 1. Petitioner **David De La Cruz Soriano** for a decree changing names as follows:

David De La Cruz Soriano changed to
David De La Cruz

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
 Date: **June 20, 2017** Time: **9:00 AM** Dept: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
 COUNTY OF SAN FRANCISCO
 400 MCALLISTER STREET
 SAN FRANCISCO, CA 94102**

DENNIS TOYAMA, Clerk
 DATED - APRIL 18, 2017

5/18/17 + 5/25/17 + 6/1/17 + 6/8/17

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
 CHANGE OF NAME
 CASE NO. CNC 17-552681

PETITIONER OR ATTORNEY
Wenyu Li
77 Seneca Avenue, San Francisco, CA

TO ALL INTERESTED PERSONS:
 1. Petitioner **Wenyu Li** for a decree changing names as follows:

Wenyu Li changed to **Vince Li**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
 COUNTY OF SAN FRANCISCO
 400 MCALLISTER STREET
 SAN FRANCISCO, CA 94102**

KALENE APOLONIO, Clerk
 DATED - JANUARY 5, 2017

SMALL BUSINESS EXCHANGE